

# Business Case Study & Report For Mobile Store

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# **Company Overview**

Rishfotech is a Kolkata-based IT company specializing in web development, mobile apps, and e-commerce solutions. We provide scalable technology, digital marketing, and dedicated developer services to diverse industries. Our mission is to drive business growth with innovative, cost-effective, and result-oriented solutions.





# Challenges & Objectives

Challenges

- No Brand Identity
- Large Product Catalog
- Banner Design
- Gateway Setup

Building MobileStore involved creating a complete brand identity from scratch, managing a large catalog of 350+ products, designing promotional banners, and integrating a secure PayPal payment system while ensuring the website remained user-friendly, responsive, and compliant with legal policies.

### **Objectives**

- Website Development
- Branding Design
- Product Upload
- Payment Integration



## Problem Statement



01

# **Lack of Brand Identity**

Client had no logo or branding, requiring a complete design from scratch.

02

# **Large Product Catalog**

Over 350 products needed organized uploads, categorization, and filtering for smooth navigation.

03

## Payment & Legal Compliance

Integration of a secure PayPal gateway and creation of essential policy pages was necessary.



# Proposed Solutions

P	oints	Objective	Key Feature	Outcome
Cust Bran Desi	nding & Logo	Create brand identity for mobile retail	Modern logo design with promotional banners	Professional brand presence and market recognition
Platf	ommerce form elopment	Build full mobile products website	WordPress & WooCommerce with custom layout	Responsive website at mobilestore.world
	duct Catalog agement	Upload 350+ mobile products efficiently	Bulk optimization, filtering & SEO	Scalable product system with search visibility
	Pal Payment gration	Implement secure payment gateway	Sandbox testing + live PayPal integration	Verified secure payment processing

# Our Approach



# Brand Development & Design

Custom logo and visual identity creation for mobile retail market with promotional banners and cohesive branding.



### Product Management System

Organized 350+ mobile products with bulk optimization, filtering, and SEO for enhanced search visibility.



### E-commerce Platform Setup



# Payment & Security Integration

WordPress & WooCommerce implementation with custom layouts and mobile-responsive design for mobilestore.world.

Two-phase PayPal integration with sandbox testing and live gateway for secure customer transactions.





# Client Feedback and Improvements



#### **Product Enhancement**

Implemented bulk image optimization and advanced filtering based on client feedback. improved browsing experience across 350+ mobile products with faster load times.



#### **Payment Simplification**

Streamlined checkout with twophase PayPal integration after
client testing.
Enhanced secure payment
processing with verified
transaction handling.



#### **Mobile Optimization**

Enhanced responsive design following client compatibility feedback. Ensured seamless experience across all devices and screen sizes.



### Services Delivered

This project involved the end-to-end delivery of a comprehensive e-commerce mobile store solution. Our services included:





- Custom Logo & Brand Design
- WooCommerce Development
- Product Catalog Management
- PayPal Payment GatewayIntegration

- Legal Policy Pages Creation
- SEO Optimization & Implementation
- Bulk Image Optimization
- Mobile-Responsive DesignDevelopment



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